

Electrical System Study- Bid Evaluation

Sargent and Lundy

- **Pros**
 - Eng of Choice for Delmarv Power
 - Does work with DEMEC
 - Has contacts inside Delmarva Power, one member of team is ex Delmarva eng for the Bay region
 - Widest background and depth of project team
 - Allocated 2 days to assist in data collection
 - Experience in design, build and system analysis
 - Experience in Energy Storage options, has
 - Has already done some preliminary review of options for 2nd line and Delmarva Substation
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- **Cons**
 - Mid-range absolute price
- **Price**
 - Lump sum \$63,500 (cap at 120 hrs for 2nd line study, 48 hrs for AMI)

Booth Assoc

- **Pros**
 - Did prior system study
- **Cons**
 - Limited experience with developing renewable projects
 - Does not assist in Data collection
 - No relationships with DEMEC and limited relationship with DelMarva Power
 - Limited scope in evaluating tie points and routing of 2nd line. Feasibility estimates only based on concept.
 - Scope with respect to AMI, Solar, EV and 2nd line is limited. Only have 310 hrs allowed for total project
- **Price**
 - Lump sum \$32,000

GMB

- **Pros**
 - Current BPW and City Eng
- **Cons**
 - Limited experience within GMB for actual system Analysis
 - Two companies that are part of project team are sol-proprietorship and bring the electrical system expertise to the project
 - Does not assist in Data collection
 - Highest price Bid
- **Price**
 - Lump sum \$104,500

PRELIMINARY BOARD DOCUMENTS